

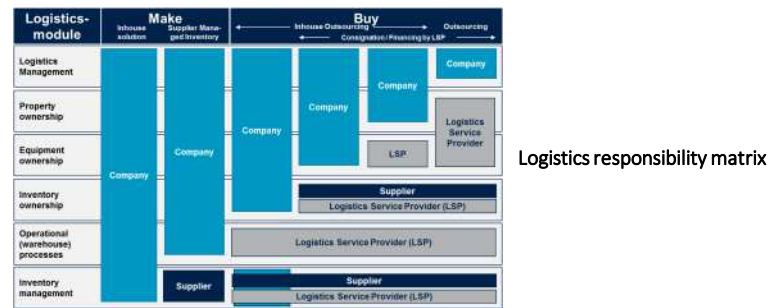
Exceeding expectations by implementing a holistic supply chain collaboration concept with cost saving effect of 2 Mio Euro per year

Supply Chain Financing

CLIENT ISSUES

- ▶ German-based retailer of household goods
- ▶ Large supplier base buying goods on own account
- ▶ **Different terms for each supplier**
- ▶ Large capital tie-up and continuous balance sheet extension
- ▶ **Intransparent logistics processes & costs** and high administrative efforts

PROJECT RESULTS

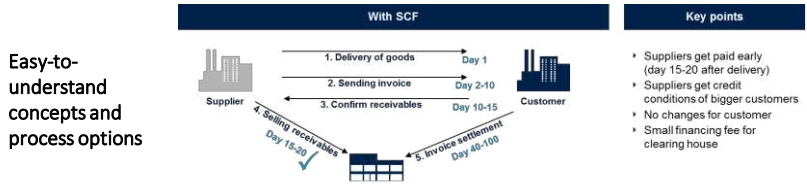
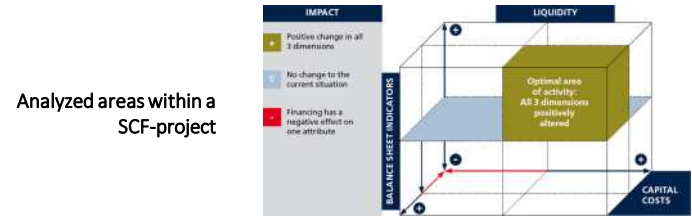


REALIZED BENEFITS

- ▶ **Reduction of logistics process costs by 2% p.a.**
- ▶ Elimination of artificial processes
- ▶ **Increase of logistics performance** and the management of performance
- ▶ Creation of new services in cooperation with the logistics service provider
- ▶ **Significant reduction of capital tie-up** and balance sheet consolidation

CAMELOT SOLUTION

- ▶ **Supply Chain Financing & outsourcing** project
- ▶ Alignment of financing strategy
- ▶ Evaluation of financing options
- ▶ Evaluation of potential logistics service providers
- ▶ Outsourcing of warehousing & inventory management
- ▶ Install **simplified procurement process**



Easy-to-understand concepts and process options

CAMELOT EXPERTISE

- ▶ Combination of **logistics strategy** consulting with detailed supply chain financing expertise
- ▶ Industry specific expertise
- ▶ Knowledge of **logistics service provider market** and recommendation of best collaboration concepts
- ▶ **Moderation and mediation skills** to internally align transformation strategy to running implementation

