

COURSE CONTENT

Demand Driven Leader (DDL)



MODULE 1: TODAY'S ORGANIZATIONAL CHALLENGES

- Part 1: The Rise of Complexity
- Part 2: Leadership's Challenge
- Part 3: Flow as the Purpose
- Part 4: The prerequisites for Relevant Information
- Part 5: Conventional Distortion to Relevant Information

MODULE 2: CONVENTIONAL CHALLENGES TO FLOW

- Part 1: Variability and Its Impact to Flow
- Part 2: Distortions to relevant information and materials – Planning Systems
- Part 3: Distortions to relevant information and materials – Finance
- Part 4: The Need for Thoughtware

MODULE 3: A NEW MANAGEMENT MODEL EMERGES

MODULE 4: THE DEMAND DRIVEN OPERATING MODEL

- Part 1: Demand Driven Material Requirements Planning (DDMRP)
- Part 2: Part 2: Demand Driven Scheduling and Shop Floor Execution

MODULE 5: FLOW-BASED METRICS

MODULE 6: DEMAND DRIVEN SALES AND OPERATIONS PLANNING (DDS&OP)

- Part 1: Tactical Configuration & Reconciliation
- Part 2: Tactical Review
- Part 3: Tactical Projection
- Part 4: Tactical Exploitation
- Part 5: Strategic Recommendation
- Part 6: Adaptive Sales and Operations Planning (Adaptive S&OP)

MODULE 7: THE DEMAND DRIVEN ADAPTIVE ENTERPRISE MODEL DEVELOPMENT PATH

ADDITIONAL FREE MODULE: DDMRP & DDS&OP WITH SAP

- The SAP options – SCM APO, S4 HANA, IBP
- DDMRP Operating Model & DDS&OP in SAP
- Evaluating DDMRP for your company
- Future developments